**SHORT PORTRAIT** 

## Passion for the best solution



Custom solutions in the field of cable glands, cable routing and cable protection

RSCHLAGER

LITSCH

## Passion for the best solution

For 100 years, the family-owned company PFLITSCH has been operating as a systems- and solution-oriented technology and service expert. True to its corporate slogan "Passion for the best solution", this forward-looking, medium-sized family business continues to impress across a range of industries with new ways of thinking and product quality that has proven itself even under the toughest conditions.

Since we spend practically all our time grappling with industry-specific requirements, we come up with optimal solutions even for highly diverse branches of industry.

We get to grips with the individual requirements of the various industries and develop perfect, precisely tailored solutions for their specific applications that ensure maximum safety, durability and cost-effectiveness.



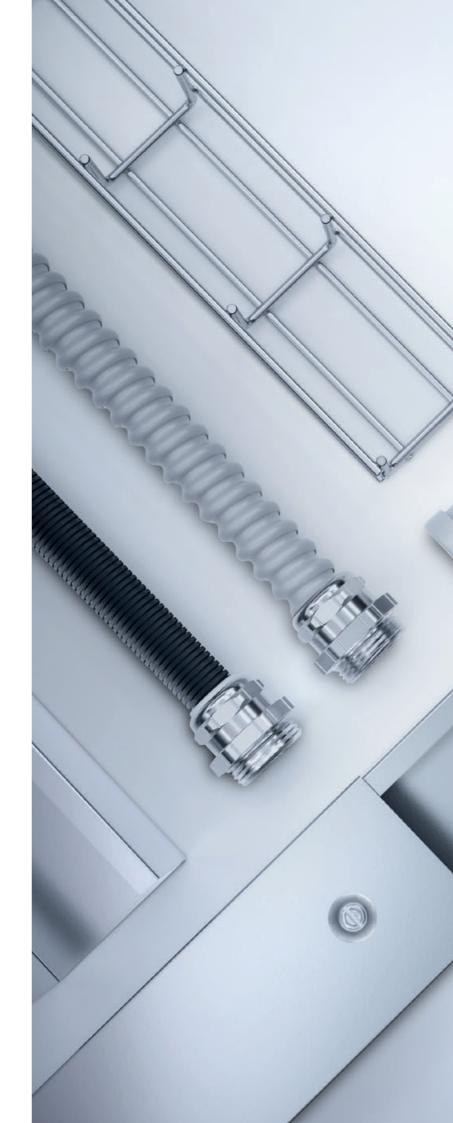
## Passion for innovative, logical ideas

We at PFLITSCH focus on our customers' needs. Our goal is to anticipate these needs and to develop new solutions specifically targeted to meet them – ideas that already reflect tomorrow's requirements. As a systems supplier, we follow a holistic approach that runs through our entire service portfolio. Our focus is primarily on maximising customer benefit. And we go the extra mile to achieve this.

The result is an intelligent system of products and services for your industrial cable management.

All solutions are optimally coordinated with one another and interlinked across product categories, so that they complement each other perfectly and offer you unique customer benefit: maximum compatibility.

In the event of an otherwise proven standard solution reaching its limitations, we can help by providing you with a special, customised solution thanks to our great development skills.



An intelligent system of coordinated products and services offering customised solutions



# Passion for developing innovative services

Our holistic approach extends across all levels. It's also expressed in the services we can provide to help make your workflows more efficient and to free up resources you can then use more effectively.

In addition to our efforts to develop fully customised solutions for you, we would also like to highlight our component assembly service, in which we accompany you from the planning stage through to the implementation and installation of your finished cable trunking system. Starting from an initial sketch, we work hand in hand with you to design a customised route layout. This then serves as the basis for automatically generating parts and order lists from which we produce and deliver 100 % ready-to-install component assemblies. Once configurations have been created, they can later be called up and reproduced one to one or modified as needed.

These services are rounded off by a range of practical tools and handy machines that make it easier for you to cut your PFLITSCH trunking safely, easily and efficiently.

### Passion for outstanding quality

The safety and durability of PFLITSCH solutions play a big role in ensuring customer satisfaction. Thanks to our unique degree of vertical integration, from development and testing to production, we can offer you the outstanding level of quality required to achieve this.

We are also proud of the fact that we have always manufactured our products in Germany and are therefore able to guarantee you reliable deliveries through short and robust supply chains.

Moreover, quality management is a top priority at PFLITSCH. Certification and stringent testing

guarantee that the products you purchase are of a consistently high standard. It enables us to ensure you receive dependable quality – in line with your requirements. And because today's best solution isn't automatically going to be tomorrow's best solution, we are constantly working on product improvements and innovations. As a global player, PFLITSCH has a network of sales partners located all round the world. Our close collaboration with these partners ensures we are constantly in contact with, and receive feedback from, our clients all around the globe. In turn, the knowledge acquired is incorporated into product development.







### Passion for unlimited partnerships

Everything we do is founded on focusing 100% on meeting our customers' needs, a goal we fulfil by anticipating their requirements and developing purpose-built solutions for them. This applies to all of our customers – not only those in Germany, but to all of them, all over the world.

As a company that is exceedingly keen to export its wares, we succeeded very early on in our history in gaining access to foreign markets. At the same time, we soon recognised that a key factor in being successful in international markets is to understand and deal with the cultural peculiarities and special mechanisms of each individual market.

For this reason, we work hand in hand with local systems partners in the respective countries. Not only do they have in-depth technical expertise in the field of cable management, but they are also close to the customers – equally as familiar with their individual needs as with the specific market conditions. In addition, they support us in managing our international projects.

Visit our website:







**PASSION FOR THE BEST SOLUTION** 

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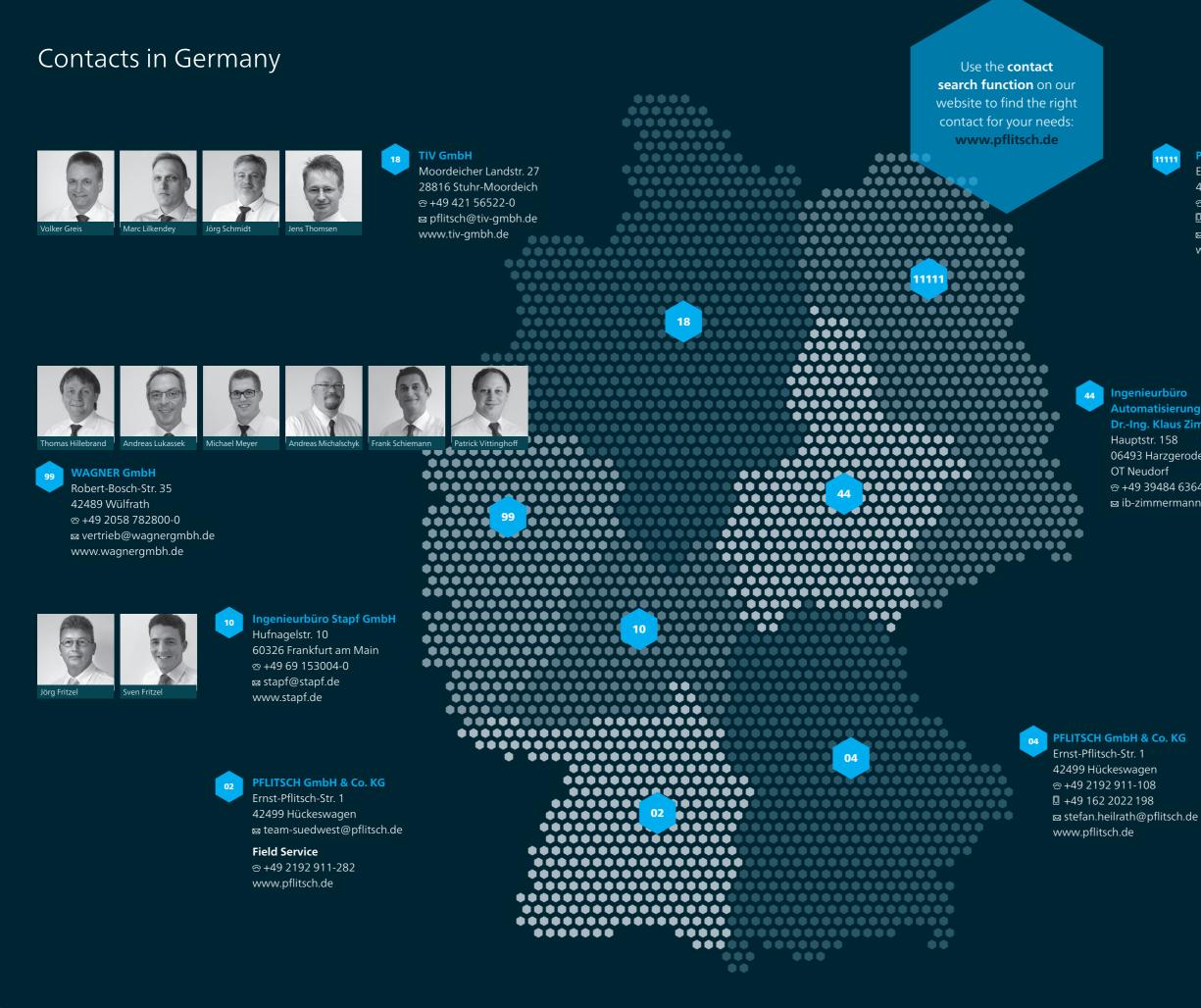
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